

**Qualifying Requirement (QR) for**

**Construction of 2 nos. 220kV line bays at Shujalpur (PG) Substation (for LILO of Shujalpur (MP)-Narsingharh (MP) 220kV line at Shujalpur (PG) S/s) under Western Region Bay Scheme-I (WRBS-I)**

**QUALIFICATION OF THE BIDDER**

Qualification of Bidder will be based on meeting the minimum pass/fail criteria specified below regarding the Bidder's Technical Experience and Financial Position as demonstrated by the Bidder's responses in the corresponding Bid Schedules.

The Employer may assess the capacity and capability of the bidder, to successfully execute the scope of work covered under the package within stipulated completion period. This assessment shall inter-alia include (i) document verification; (ii) bidders work/manufacturing facilities visit ; (iii) manufacturing capacity, details of works executed , works in hand , anticipated in future & the balance capacity available for the present scope of work; (iv) details of plant and machinery, manufacturing and testing facilities, manpower and financial resources; (v) details of quality systems in place ; (vi) past experience and performance ; (vii) customer feedback ; (viii) banker's feedback etc.

POWERGRID reserves the right to waive minor deviations if they do not materially affect the capability of the bidder to perform the contract.

**1.0 TECHNICAL EXPERIENCE:**

**1.1.** Bidder must have erected, tested and commissioned under a single contract, at least one (1) nos. AIS<sup>^</sup> Circuit Breaker equipped bays of 220 kV or above voltage level in one (1) substation or switchyard during last seven (7) years and these bays must be in satisfactory operation# as on originally scheduled date of the bid submission (Soft Copy) i.e. ----- (date to be inserted by CS Deptt at the time of NIT).

Note-1 (\*) : In case of works executed under a contract that had been awarded on a Joint Venture, the experience of individual Joint Venture partner shall be considered limited to the scope of that partner under the said contract.

Note-2 (#): Satisfactory operation means certificate issued by the Employer certifying the operation without any adverse remark.

Note-3 (^) : AIS means Air Insulated Substation

In case bidder is a holding company, the technical experience referred to in clause 1.1 shall be of that holding company only (i.e. excluding its subsidiary/group companies). In case bidder is a subsidiary of a holding company, the technical experience referred to in clause 1.1 above shall be of that subsidiary company only (i.e. excluding its holding companies).

## 2.0 FINANCIAL POSITION

For the purpose of this particular bid, the bidder(s) shall meet the following minimum criteria:

Net Worth for last three financial years should be positive.

- a. Minimum Average Annual Turnover\* (MAAT) of the bidder for best 03 (Three) years i.e. 36 (Thirty six) months out of last 05 (five) financial years as annualized should not be less than **Rs. 7.566 Crores** .

\* Note- "Annual gross revenue from operations/gross operating income as incorporated in the profit & loss account excluding other operative income/other income".

- c. Bidder shall have Liquid Assets (L.A.) or/and evidence of access to or availability of credit facilities of not less than **Rs 1.26 Crores** .

Note 1 : In case bidder is a holding company, the financial position criteria referred to in clause 2.0 above shall be that of holding company only (i.e. excluding its subsidiary/group companies). In case bidder is a subsidiary of a holding company, financial position criteria referred to in clause 2.0 above shall be that of subsidiary company only (i.e. excluding its holding company).

Note 2: Relaxation for Start-Ups\*/ MSEs:-

Start-Ups\*/ MSEs, meeting the specified requirements at Para 2.0 (a) above in Financial Position shall also be considered qualified if they meet Eighty (80) % of the requirement specified at Para 2.0 (b) & 2.0 (c) above in Financial Position.

\* Start-Ups as defined by DPIIT, applicable as on the originally scheduled date of bid submission (soft copy).